

The background features a dark blue gradient with faint, light blue concentric circles and degree markings (40, 150, 160, 180, 190, 200, 210, 220, 230, 240, 250, 260) on the left side, suggesting a technical or engineering theme.

REQUIREMENT GATHERING

CAIRO UNIVERSITY

YOUSSEF GHATAS

Was originally presented to DEBI, MCIT as part of freelancing sessions

KYC: KNOW YOUR CUSTOMER!

- "Tech-Savvy Ahmed"
- "Perfectionist Mohamed"
- "Feature-Focused Michael"
- "Deadline-Driven Mariam"

REQUIREMENT GATHERING

Activity

- Scope
- From words to technical
- From non-numbers to numbers
- From non-realistic to realistic
- From general to specific
- From open to time planned

The customer should never be offended.

REQUIREMENT GATHERING

Activity

- SD: I need a freelancer to create a website where I can sell my products using AI.